

Passion for Innovation. Compassion for Patients.<sup>™</sup>

# Alliances At-a-Glance

# 2012 Amplimmune

Daiichi Sankyo and Amplimmune, Inc., a biotechnology company based in Gaithersburg, Maryland, entered into a broad strategic collaboration to develop a new therapeutic protein, AMP-110 (B7-H4 fusion protein). The collaboration focuses on the development of AMP-110, a potential immune modulation therapy for autoimmune diseases.

# Coherus

Daiichi Sankyo and Coherus BioSciences, Inc., a biotechnology company based in Redwood City, California, entered into an exclusive agreement to develop and commercialize biosimilar forms of etanercept and rituximab in Japan and other Asian countries.

# GSK

Daiichi Sankyo and GSK Japan entered into a strategic alliance and formed a vaccine joint venture in Japan. Daiichi Sankyo and GSK invested equally to the joint venture, named Japan Vaccine Co., Ltd.

# Mitsubishi Tanabe

Daiichi Sankyo and Mitsubishi Tanabe Pharma Corporation formed a strategic sales alliance to conduct joint sales activities in Japan (post-approval) for several type 2 diabetes treatments, including DPP4 inhibitor, MP-513 (teneligliptin), SGLT2 inhibitor, and TA-7284 (canagliflozin), which are all being developed by Mitsubishi Tanabe Pharma.

# NGM

Daiichi Sankyo and NGM Biopharmaceuticals, Inc., a biotechnology company based in South San Francisco, California, entered into a research collaboration and license agreement to discover and develop novel therapeutics that modulate beta-cell regeneration, a potential treatment for certain types of diabetes.

# 2011

Daiichi Sankyo and ArQule entered into a license agreement for the development of a new AKT inhibitor called ARQ 092, the first compound to emerge from the companies' November 2008 agreement to collaborate on research utilizing the AKIP<sup>TM</sup> (ArQule Kinase Inhibitor Platform) technology. Under the license agreement, Daiichi Sankyo obtained exclusive rights for development, manufacturing and marketing of ARQ 092 on a worldwide basis.

# AstraZeneca

ArQule

Daiichi Sankyo and AstraZeneca announced a co-promotion agreement (upon approval) in Japan for denosumab for the treatment of bone disorders stemming from bone metastasis. Daiichi Sankyo acquired denosumab rights in Japan in 2007 from Amgen.

#### Plexxikon

Daiichi Sankyo acquired Plexxikon, a privately held pharmaceutical company based in Berkeley, California, whose therapeutic research areas include oncology, CNS disorders, as well as auto-immune, neuro-inflammatory and cardio-renal diseases. This acquisition accelerated Daiichi Sankyo's entry into the oncology market by strengthening our Company's pipeline. Through the acquisition, Daiichi Sankyo obtained certain co-promotion rights in the United States for ZELBORAF® (vemurafenib, PLX4032), which is jointly commercialized by Genentech.

# 2010 AstraZeneca

Daiichi Sankyo and AstraZeneca announced a co-promotion agreement for NEXIUM® Capsule (esomeprazole magnesium), a Proton Pump Inhibitor in Japan. AstraZeneca and Daiichi Sankyo currently co-promote this product in Japan. AstraZeneca developed and manufactures NEXIUM®, while Daiichi Sankyo is responsible for its sales and distribution.

## 2008

### ArQule

Daiichi Sankyo and ArQule, a biotechnology company based in Woburn, Massachusetts, announced two strategic R&D partnerships to progress the development and discovery of novel oncology therapeutics. Through the first partnership, ArQule and Daiichi Sankyo will co-develop tivantinib (ARQ 197), a proprietary, orally administered, small molecule inhibitor of the c-Met receptor tyrosine kinase, under investigation for the treatment of certain cancers. The second partnership will advance the application of ArQule's kinase inhibitor discovery platform (AKIPTM) to develop a new generation of highly selective, anti-cancer kinase inhibitors.

# U3 Pharma

Daiichi Sankyo acquired U3 Pharma, a biotechnology company based in Martinsried, Germany. U3 Pharma's pipeline of novel targeted therapeutics includes programs focusing on fully-human antibodies as potential therapies for breast, lung and colorectal cancers, among others.

#### 2007

## Amgen

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Daiichi Sankyo and Amgen, a biotechnology company based in Thousand Oaks, California, entered into a broad collaboration on the development and commercialization of denosumab, in Japan, for a broad range of bone loss conditions including osteoporosis and bone metastases.